



## LEAD CONSULTANT

We are urgently looking for passionate professionals in various roles to lead and support our growing IFS Applications™ (IFSworld.com) businesses in Thailand and Southeast Asia region. IFS is a globally recognized leader in ERP, EAM and enterprise software solutions with local presence in 50+ countries worldwide. IFS focuses on industries where any of these four core processes are strategic: projects, manufacturing, supply chain, service & asset management.

You will be an essential part of a cross-functional project team delivering industry leading solutions to help clients be more agile and prepare for what's next in their industry.

Planet Navapipat is a member of Planet T & S Group and is IFS authorized channel partner.

### JOB OBJECTIVE

As a Lead Consultant, you bring your industry experience and specific domain knowledge to help develop the consulting & solution services team. In this role, you will interact closely with IFS customers and share the overall project delivery accountabilities.

### RESPONSIBILITIES

- Ensure client success and the achievement of desired business outcomes, while balancing the right mix of project's operational and financial performance
- Lead solution implementation and support in the responsible domain areas, and collaborate closely with the clients to develop a long-term win-win relationship
- Share the industry knowledge and expertise, and inspire project teams to create and deliver exceptional results
- Develop and enhance team competencies and capacity, solution implementation methodologies, related processes and tools
- Support business development activities such as proof of concept solutioning, presales customer engagement, marketing support

### QUALIFICATIONS

- Minimum 10 years working experience in consulting services or implementation experience within customer organization
- Experience with ERP software package in relevant domain areas, preferably with global ERP such as SAP, Infor, Oracle, Microsoft Dynamics, QAD, Epicor
- Prior product experience with IFS Applications is beneficial but not required, product training and support will be provided
- Team leadership experience and international project exposure would be a plus
- Excellent command of both spoken and written English

Opening positions available for both full-time and part-time project based engagements.

To apply, please send your resume and cover letter to [info@planet-navapipat.com](mailto:info@planet-navapipat.com). More info, please contact Khun Vithit +66 82 565 7000, or Khun Sai +66 81 987 6183.